

Make Money Differently



# IPO NOTE

from

Future Supply Chain Solutions Limited



Issue Opens on: Dec 6 , 2017

Issue Closes on: Dec 8, 2017

## Promoters of the Company:

Future Enterprises Limited (FEL) is the promoter of the Company.

## Issue Break up:

Reservation For	Issue Size (Lower Band) - Rs. in Cr.	Issue Size (Upper Band) - Rs. in Cr.	% of Issue
QIB	322.89	324.84	50%
NIB	96.87	97.45	15%
Retail	226.02	227.39	35%
<b>Total</b>	<b>645.78</b>	<b>649.70</b>	<b>100%</b>

## Object of the Issue:

The Offer comprises an Offer for Sale by the Selling Shareholders. The Offer for Sale Each of the Selling Shareholders will be entitled to the proceeds of the Offer for Sale of their respective portion of the Equity Shares after deducting its portion of the Offer expenses and relevant taxes thereon. The Company will not receive any proceeds from the Offer for Sale. The objects of the Offer for the Company are to achieve the benefit of listing the Equity Shares on the Stock Exchanges and for the sale of Equity Shares by the Selling Shareholders. Further, the Company expects that listing of Equity Shares will enhance its stability and brand image and provide liquidity to its existing shareholders.

## Summary Statement of Profit and Losses, as restated\* (Rs. In Mn.)

Particulars	For the quarter ended 30th June, 2017	Year Ended March 31, 2017
Total Income	3,652.03	5,769.92
Total Expenditure	3,157.66	5,188.01
Profit Before Tax	494.37	581.92
Profit after Tax	333.30	457.54
E.P.S.(Rs.) Basic	8.52	11.69
E.P.S.(Rs.) Diluted	8.32	11.24
RONW (%)	10.2	15.6

\*Not Annualized

## Indicative Timetable:

Activity	On or about
Finalization of Basis of Allotment	December 13, 2017
Refunds/Unblocking ASBA Fund	December 14, 2017
Credit of equity shares to Depository account	December 14, 2017
Trading commences	December 18, 2017

## Business Overview:

Future Supply Chains Limited is one of India's largest organized third-party logistics service operators, according to the A&M Report. It offers automated and IT-enabled warehousing, distribution and other logistics solutions to a wide range of customers. Its customers operate in various sectors across India, including retail, fashion and apparel, automotive and engineering, food and beverage, fastmoving consumer goods ("FMCG"), e-commerce, healthcare, electronics and technology, home and furniture and ATMs. The Company believes that its business model enables them to act as a service provider that can comprehensively cover its customers' supply chain needs. It provides solutions that enable its customers to leverage its distribution network and which, it believes, optimizes the performance, cost and efficiency of their supply chains, shortening their lead-time to market.

The Company offers its customers services in three key areas:

- Contract Logistics: warehousing, distribution and other valueadded services;
- Express Logistics: point-to-point, less-than truck-load, timedefinite transportation services; and
- Temperature-Controlled Logistics: cold-chain warehousing, transportation solutions and distribution of perishable products.

### Disclaimer

This document has been prepared for your information only. In rendering this information, we assumed and relied upon, without independent verification, the accuracy and completeness of all information that was publicly available to us. The information has been obtained from the sources we believe to be reliable as to the accuracy or completeness. This should not be construed as an offer to sell or buy the securities and the information contained herein is meant for the recipient only and is not for public distribution. This information is given in good faith and we make no representations or warranties, express or implied as to the accuracy or completeness of the information and shall have no liability to you or your representatives resulting from use of this information. We shall not be liable for any direct or indirect losses arising from the use thereof and accept no responsibility for statements made otherwise issued or any other source of information received by you and you would be doing so at your own risk. The investment as mentioned in the document may not be suitable for all investors. Investors may take their own decisions based on their specific investment objectives and financial position and using such independent advisors, as they believe necessary. For Risk Factor, please refer to the prospectus issued by the company.

[www.achieversequitiesltd.com](http://www.achieversequitiesltd.com)

Call: 033 6606 3000 / 1860 420 3333

Email: [customer.care@achieversequitiesltd.com](mailto:customer.care@achieversequitiesltd.com)

**Achievers Equities Ltd (AEL) Member of NSE, BSE & MCX**

**Reg. Office: 32/A, Diamond Harbour Road, Shakerbazar, Kolkata 700008 Tel: 033 2445 6442/66063000 Fax: 033 6606 3041**

NSE Registration Nos.: NSE (Cash) : INB231395832 ; NSE (F&O) : INF231395832 ; NSE (Currency) : INE231395832 ; BSE (Cash) : INB011395838 ; BSE (F&O) : INF011395838 ; BSE(Currency) : INE011395838 | DSE Registration Nos. : INB051395839 | USE Registration Nos. : INE271395837

Achievers Commercial Pvt Ltd (ACPL) Members of MCX, ACE and NSEL.

| SEBI Registration No. INZ000050830 | ACE: ACEL/TMC/CORP/0194 | NSEL: 40020 |