

Make Money Differently



# IPO NOTE

from

**Galaxy Surfactants Limited**



Issue Opens on: Jan 29 , 2017

Issue Closes on: Jan 31, 2018

## Promoters of the Company:

Mr. Unnathan Shekhar, Mr. Gopalkrishnan Ramakrishnan, Mr. Sudhir Dattaram Patil And Mr. Shashikant Shanbhag

## Issue Break up:

Reservation For	Issue Size (Lower Band) - Rs. in Cr.	Issue Size (Upper Band) - Rs. in Cr.	% of Issue
<b>QIB</b>	465.37	468.54	50%
<b>NIB</b>	139.61	140.56	15%
<b>Retail</b>	325.76	327.98	35%
<b>Total</b>	<b>930.75</b>	<b>937.08</b>	<b>100%</b>

## Object of the Issue:

The objects of the Offer are to achieve the benefits of listing the Equity Shares on the Stock Exchanges and the sale of Equity Shares by the Selling Shareholders. Further, the Company expects that listing of the Equity Shares will enhance its visibility and brand image and provide liquidity to its existing Shareholders. The listing of the Equity Shares will also provide a public market for the Equity Shares in India

## Summary Statement of Profit and Losses, as restated\* (Rs. In Mn.)

Particulars	Six Month Ended September 30, 2017	Year Ended March 31, 2017
Total Income	11,972.77	21,717.00
Total Expenditure	10,915.75	19,674.13
Profit Before Tax	1,057.02	2,042.87
Profit after Tax	751.64	1,463.06
E.P.S.(Rs.) Basic	21.20	41.27
E.P.S.(Rs.) Diluted	21.20	41.27
RONW (%)	12.45	28.68

### Indicative Timetable:

Activity	On or about
Finalization of Basis of Allotment	February 05, 2018
Refunds/Unblocking ASBA Fund	February 06, 2018
Credit of equity shares to Depository account	February 07, 2018
Trading commences	February 08, 2018

### Business Overview:

Galaxy Surfactants Limited is one of India's leading manufacturers of surfactants and other speciality ingredients for the personal care and home care industries. Its products find application in a host of consumercentric personal care and home care products, including, inter alia, skin care, oral care, hair care, cosmetics, toiletries and detergent products.

Since its incorporation in 1986, it has significantly expanded and diversified its product profile, client base and geographical footprint. Its customers include some of the leading multinational, regional and local players in the home and personal care industries. Currently, its product portfolio comprises over 200 product grades, which are marketed to more than 1,700 customers in over 70 countries.

The products are organized into the following product groups:

- **Performance Surfactants:** Its portfolio of performance surfactants comprises over 45 product grades, and includes anionic surfactants and non-ionic surfactants; and
- **Speciality Care Products:** Its Speciality Care Products group comprises over 155 product grades, and includes amphoteric surfactants, cationic surfactants, UV filters, preservatives, preservative blends and surfactant blends, speciality ingredients such as mild surfactants, syndet and transparent bathing bars and proteins, fatty alkanolamides and fatty acid esters, and other care products.

### Disclaimer

This document has been prepared for your information only. In rendering this information, we assumed and relied upon, without independent verification, the accuracy and completeness of all information that was publicly available to us. The information has been obtained from the sources we believe to be reliable as to the accuracy or completeness. This should not be construed as an offer to sell or buy the securities and the information contained herein is meant for the recipient only and is not for public distribution. This information is given in good faith and we make no representations or warranties, express or implied as to the accuracy or completeness of the information and shall have no liability to you or your representatives resulting from use of this information. We shall not be liable for any direct or indirect losses arising from the use thereof and accept no responsibility for statements made otherwise issued or any other source of information received by you and you would be doing so at your own risk. The investment as mentioned in the document may not be suitable for all investors. Investors may take their own decisions based on their specific investment objectives and financial position and using such independent advisors, as they believe necessary. For Risk Factor, please refer to the prospectus issued by the company.

[www.achieversequitiesltd.com](http://www.achieversequitiesltd.com)

Call: 033 6606 3000 / 1860 420 3333

Email: [customer.care@achieversequitiesltd.com](mailto:customer.care@achieversequitiesltd.com)

**Achievers Equities Ltd (AEL) Member of NSE, BSE & MCX**

**Reg. Office: 32/A, Diamond Harbour Road, Shakerbazar, Kolkata 700008 Tel: 033 2445 6442/66063000 Fax: 033 6606 3041**

NSE Registration Nos.: NSE (Cash) : INB231395832 ; NSE (F&O) : INF231395832 ; NSE (Currency) : INE231395832 ; BSE (Cash) : INB011395838 ; BSE (F&O) : INF011395838 ; BSE(Currency) : INE011395838 | DSE Registration Nos. : INB051395839 | USE Registration Nos. : INE271395837

Achievers Commercial Pvt Ltd (ACPL) Members of MCX, ACE and NSEL.

| SEBI Registration No. INZ000050830 | ACE: ACEL/TMC/CORP/0194 | NSEL: 40020 |